

MFA FEED INGREDIENT/VACCINE BID AWARDS 2015-17

PREMIX

Akey - All member locations

Exclusive Premix Supplier - New program pricing is effective 9/1/15

Members are encouraged to consider all the Akey non-mandatory feed ingredients they have to offer

Akey is to advise members on ingredient market conditions and offer purchasing recommendations - Scott Andrews is the contact for this

METHIONINE

Novus - All member locations

Exclusive Methionine Supplier - Pricing is effective 10/1/15

Special program offer for field trails on their Mintrex and Cibenza products - Contact the MFA Office to arrange

BABY CHICKS - *Please maintain 24 month lead time on orders regardless of brand to secure hatch space*

Hendrix-ISA - Approved Supplier for all ISA Brand products

Hy-Line - Approved Supplier for all Hy-Line and Lohmann products

Centurion - Approved Supplier for all H&N Brand products

VACCINES - *New pricing for all vaccine companies is effective 10/1/15*

Elanco - Primary Preferred Supplier - All Members

Members are strongly encouraged to purchase as many of their vaccine needs from one of the two preferred suppliers

Special pricing on: Live ND/IB - Live IBD - Megan Vac - Killed items #8811-H and #8810

Members should review the value differential between the Elanco Basic Program and Premium Program with their sales rep

Zoetis - Secondary Preferred Supplier - All Members

Members are strongly encouraged to purchase as many of their vaccine needs from one of the two preferred suppliers

Special pricing on: Poulvac ST, Poulvac SE/ND/IB a "free trial" on the Poulvac E.Coli vaccine

Members should review the value differential between the Zoetis Basic Program and Premium Program with their sales rep

Ceva - Approved Supplier - Preferred Hatchery Supplier

Members are strongly encouraged to purchase their hatchery vaccines from Ceva

CevaCare Program is available to all members - Review details with your Ceva sales rep for the value this may offer you

Merck - Approved Supplier

Merck is offering to host a special training program in 2017 if we hit volume requirements in 2016

Merial /BVS - *Effective October 1, 2015 - No longer approved MFA supplier*

Members are strongly encouraged to purchase all vaccines from the approved list - MFA will not accept billings from Merial/BVS